

18 Hallards Road Central Mangrove Club : (02) 4373 1129 Proshop : (02) 4373 1075

FIN

ANCE REPORT - ANNUAL

6th November 2022

There have been no material or significant changes to the principal activities of the Club, nor the accounting procedures applied to the financial statements for the year to 30th June 2022, which have been subject to the formal audit by CWBS Accounting Professionals.

After the 2019-2020 Financial Year, which brought us first the NSW Bushfire crisis, and then swiftly rolled on to the appearance of COVID-19 in March 2020, and the significant impact which the virus and the attempts to contain and manage the virus by State and Federal Governments, we had hoped that the next 12 months would bring us more stability.

The actual outcome has been another 12 months of disruption, trading difficulties, resource challenges and increased costs of many of our raw materials. These have all contributed to the financial performance of the Club in the most recent financial year to June 30th 2022.

We have experienced the ongoing expenses and costs arising from COVID compliance for part of the year, as well as the lockdowns and capacity restrictions having an impact on the numbers allowed in the bar and restaurant at times, with the Club being almost totally closed for first three months of the year, in July, August and September, with 106 days when the only operations open were the Golf Course and Takeaway Food.

We re-opened and got ourselves back up and running in time for Christmas then saw the weather have a significant impact on the Club with the Golf Course closed for 75 days due to the rain, including 15 competition days.

Turning to the financial performance itself, I am reasonably happy to report a final audited result for the FY to 30th June 2022 of a loss of \$77,120, after the inclusion of the Jobkeeper and Flood Relief grants received. This compares to the profit of \$265,608 declared n the previous year, which as reported was substantially due to the receipt of Government support and grants.

Overall revenues fell to \$2.2m from \$2.7m the previous year, mainly due to the 3 months restricted trading due to COVID lockdowns, and the poor weather.

The main elements of the performance are:

- Maintaining the same low level of debt
- Costs of Sales as a similar percentage of revenues
- Insurance premiums increasing by over 20%
- Property / Land values increased by \$800,000 covering the Club and the Rental Property, to reflect the changes in property values
- Buildings have been maintained at the same fair values
- Total Assets have increased from \$4.0m to \$4.67m
- Total Equity has increased from \$3.66m to \$4.34m
- Membership numbers have not rebounded as much as expected, perhaps due to the
 3 months disruption at the start of the membership year
- Capital outlay included:
 - Completion of the Golf Cart shed works
 - Upgrade to Club internal PA and Sound System



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ew kitchen grill and equipment

- New spreader and sprayer for golf course
- Replacement roof for the rental property

We have continued with the Return & Earn scheme with the funds going directly towards reducing the Club debts, and the various regular and special Raffles and the new Member's Badge Draw provide some additional services to the Community while contributing to Bar and Restaurant revenues from attendees.

The financial position has been through a formal review and audit by CWBS Accounting Professionals, and Garry Chapman is in attendance to provide his report, and answer any difficult questions.

It has actually been a more challenging year for the Club than the previous one, which none of us would have believed if told, yet we have been able to come through the year financially sound, with a continued low level of debt, stable base revenues in all areas of the Club activities, and an overall financial position that should allow us to get back to an overall profit in the coming year, subject to more normal disruptions from local weather factors rather than global pandemics.

This is hoped will enable the Club to maintain the important position in the community, and we look to continue to grow the membership and continue the success of the Club in the coming years.